BALANCE SHEET
As at Jun.30, 2014
Unit: VND

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 812.983.584.752 | 716.100.912.981 |
| I | Cash \& Cash equivalents | 110 |  | 140.027.762.551 | 427.153.759.069 |
| ------1 | Cash | 111 | V. 01 | 6.112.762.551 | 12.933.359.069 |
| 2 | Cash equivalents | 112 |  | 133.915.000.000.00 | 414.220.400.000.00 |
| II | Short-term financial investments | 120 | V. 02 | 207.314.000.000 | 30.000 .000 .000 |
| 1 | Short-term investments | 121 |  | 207.314.000.000 | 30.000 .000 .000 |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 77.633 .530 .591 | 64.497.745.561 |
| 1 | Trade accounts receivables | 131 |  | 70.776.055.531 | 52.917 .867 .728 |
| 2 | Prepayment to suppliers | 132 |  | 3.077.933.679 | 8.969 .787 .764 |
| 3 | Short-term intercompany receivables | 133 |  | ------------- | --------------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other re-ceivables | 135 | V. 03 | 4.844.439.931 | 3.413.577.609 |
| 6 | Provision for short--term doubtful debts | 139 |  | (1.064.898.550) | (803.487.540) |
| IV | Inventories | 140 |  | 383.462.988.191 | 194.065.944.289 |
| 1 | Inventories | 141 | V. 04 | 383.462.988.191 | 195.101.930.076 |
| 2 | Provision for devaluation of inventories | 149 |  | ------------- | (1.035.985.787) |
| V | Other short-term assets | 150 |  | 4.545.303.419 | 383.464.062 |
| 1 | Short-term prepaid expenses | 151 |  | 1.037 .569 .264 | ------------- |
| 2 | VAT deductible | 152 |  | 2.733.578.279 |  |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | - |  |
| 4 | Other short-term assets | 158 |  | 774.155 .876 | 383.464.062 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 303.043.924.617 | 304.031.860.696 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V.--96 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 131.614.776.947 | 133.328.362.587 |
| 1 | Tangible fixed assets | 221 | V. 08 | 96.626 .142 .849 | 103.072.110.841 |
|  | --Historical cost | 222 |  | 191.749.-764.977--- | 189.502 .911 .211 |
|  | ---Accumulated depreciation | 223 |  | (95.123.122.128) | (86.430-800.370) |
| 2 | Finance leases fixed assets | 224 | V. 09 | --------------12- |  |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 29.898.937.267 | 29.642 .426 .746 |
|  | - Historical cost | 228 |  | 29.984 .001 .746 | 29.722 .626 .746 |
|  |  | 229---- |  | (85.064.479) | (80.200.000) |


|  | Construction in progress | 230 | V. 11 | 5.089.696.831 | 613.825 .000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - |  |
|  | - Accumulated depreciation | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 162.043.062.940 | 162.151.864.714 |
| 1 | Investment in subsidiaries | 251 |  | -----------100 |  |
| 2 | Investment in associate or joint-venture companies | 252 |  | 160.451.148.000 | 160.451.148.000 |
| 3 | Other long-term investments | 258 | V. 13 | 2.260 .573 .075 | 2.260 .573 .075 |
| 4 |  | 259 |  | (668.658.135) | (559.856.361) |
| V | Other long-term assets | 260 |  | 9.386.084.730 | 8.551.633.395 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 7.423.562.284 | 6.640.633.395 |
| 2 | Deferred income tax assets | 262 | V. 21 | 1.591 .522 .446 | 1.540 .000 .000 |
| 3 | Others | 268 |  | 371.000.000 | 371.000.000 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 1.116.027.509.369 | 1.020.132.773.677 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 768.844.654.470 | 660.381.782.726 |
| I | Short-term liabilities | 310 |  | 761.844.654.470 | 653.381.782.726 |
| -------1 | Short-term borrowing | 311 | V. 15 | 691.408 .021 .273 | 590.002.106.475 |
| 2 | Trade accounts payable | 312 |  | 12.330 .741 .270 | 14.036 .674 .690 |
| 3 | Advances from customers | 313 |  | 27.524.330.718 | 8.390.746.595 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 997.074 .331 | 11.043 .224 .065 |
| 5 | Payable to employees | 315 |  | 14.086.400.375 | 15.148.678.945 |
| 6 | Payable expenses | 316 | V. 17 | 1.660 .272 .360 | 1.652 .095 .250 |
| 7 | Intercompany payable | 317 |  | ------------ | ----------- |
| 8 |  | 318 |  | - | - |
| 9 |  | 319 | V. 18 | 4.945.839.451 | 4.571.110.014 |
| 10 | Provision for short-term liabilities | 320 |  |  | - |
| 11 | Bonus and welfare fund | 323 |  | 8.891.974.692 | 8.537.146.692 |
| II | Long-term liabilities | 330 |  | 7.000 .000 .000 | 7.000 .000 .000 |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-termintercompany payable | 332 | V. 19 | ---------------- | ---------------- |
| 3 | Other long-term payables | 333 |  | 7.000.000.000 | 7.000.000.000 |
| 4 | Long-term borrowing | 334 | V. 20 | - | - |
| 5 | Deferred income tax payable | 335 | V.21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338-1-1-1-20 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 347.182.854.899 | 359.750.990.951 |
| I | Capital sources and funds | 410 | V. 22 | 347.182.854.899 | 359.750.990.951 |
| 1 | Paid-in capital | 411 |  | 182.000.000.000 | 182.000.000.000 |
| 2 | Capital surplus | 412 |  |  |  |
| 3 | Other capital of owner | 413 |  | - | - |
|  | Treasury stock | 414 |  | - | - |


| 5 | Asset revaluation differences | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  |  | - |
| 7 | Investment and development fund | 417 |  | 93.808 .000 .000 | 76.125.000.000 |
| 8 | Financial reserve fund | 418 |  | 18.200 .000 .000 | 18.200 .000 .000 |
| 9 | Other fund belong to owner's equity | 419 |  | 4.865.000.000 | 4.547 .000 .000 |
| 10 | Retained after-tax profit | 420 |  | 48.309.854.899 | 78.878.990.951 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| -----1 | Bonus and welfare funds | 431 |  | - | - |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 1.116.027.509.369 | 1.020.132.773.677 |

INCOME STATEMENT

## Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 857.777.544.309 | 899.903.366.687 |
| 2. Deductions | 02 |  | 42.703.711 | 91.881.681 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 857.734.840.598 | 899.811.485.006 |
| 4. Cost of sales | 11 | VI. 27 | 807.618.235.259 | 847.867.777.047 |
| 5. Gross profit (20=10-11) | 20 |  | 50.116.605.339 | 51.943.707.959 |
| 6. Financial income | 21 | VI. 26 | 21.015.352.567 | 26.764.454.797 |
| 7. Financial expenses | 22 | VI. 28 | 19.967.228.297 | 23.967.726.482 |
| - In which: Interest expense | 23 |  | 16.457.056.269 | 16.367.055.325 |
| 8. Selling expenses | 24 |  | 37.929.981.687 | 31.838.414.910 |
| 9. General \& administrative expenses | 25 |  | 9.841.180.806 | 12.533.849.176 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 3.393.567.116 | 10.368.172.188 |
| 11. Other income | 31 |  | 4.468.495.867 | 3.089.992.307 |
| 12. Other expenses | 32 |  | 82.763.473 | 956.120 |
| 13. Other profit (40=31-32) | 40 |  | 4.385.732.394 | 3.089.036.187 |
| 14. Profit or loss in joint venture | 45 |  | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 7.779.299.510 | 13.457.208.375 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 1.245.958.008 | 1.539.582.335 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | (51.522.446) | 260.398.016 |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 6.584.863.948 | 11.657.228.024 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 6.584.863.948 | 11.657.228.024 |
| 19. EPS (VND/share) | 70 |  | 362 | 641 |

## CASH FLOW STATEMENT

Quarter 2/2014(Indirect method)


